

Dedeman acquires The Office in Cluj-Napoca in probably the largest office transaction outside Bucharest



Popovici Nitu Stoica & Asociatii advised Dedeman, the biggest Romanian entrepreneurial company with a turnover above €1bn, on the acquisition of The Office, a landmark project in Cluj-Napoca, in probably the largest office transaction outside Bucharest, from NEPI Rockcastle and Mr. Ovidiu Șandor.

The Office is a three Class A buildings project, with approximately 60,000 sqm of Class A leasable area and a 100 percent occupancy rate.

PNSA team led by *Partner* [Valentin Creța](#) along with *Managing Associate* [Ela Marin](#), also included *Partners* [Ioana Șampek](#) and [Mihaela Ion](#), *Managing Associates* Ana-Maria Vlad, Andreea Grosu, Codrin Luța, Laura Ambrozie and Luana Dragomirescu, *Senior Associates* Alexandru Stan, Catinca Turenici, Cristiana Blei, Cristina Marcu and Lavinia Dinoci, as well as *Associates* Ana Seinea, Ariadna Marian, Dalida Nenu, Diana Dobra, Geanina Popescu, Luiza Zamura, Vanessa Nistor and Veronica Culcea.

The tax assistance was provided by [Mihaela Pohaci](#), *Partner*, and **Raluca Rusu**, *Senior Manager* with **PNSA Tax SRL**.

This is the fifth significant transaction in which **PNSA** assisted Dedeman Group in the last 12 months, following the setting up of a private equity fund focused on supporting SMEs; the acquisition of The Bridge; and the investments in the listed companies Cemacon and Alro.

Other significant M&A transactions recently advised by PNSA:

- Net Brinel on its takeover by SNEF;
- RTC Proffice Experience on the acquisition of Paper Plus;
- Voestalpine on the acquisition of the majority stake in Travertec Buzau;
- WDP on the acquisition of Dunca Logistics Centre and CTPark Cluj I;
- Ameropa on the acquisition of Sarulești agricultural base;
- Medicover on the acquisition of Phoenix Medical Center;
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- Oresa Ventures on the sale of Fabryo to AkzoNobel;
- Farmexim and Help Net on their sale to Phoenix;
- Ameropa on the acquisition of 40% of the shares of agribusiness companies Promat Comimpex and Agroind Cauaceu;
- Medicover on the acquisition of Pelican Hospital.

